



# BROILER MARKET NEWS REPORT

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## NATIONAL BROILER MARKET AT-A-GLANCE

Majority prices in the major terminal markets were unchanged when compared to the previous week. Trade sentiment was generally steady, but cautious. Retail and distributive demand was seasonal but reported in a range of slow to moderate. Food service demand was fair to occasionally good with best interest noted from fast food outlets. Supplies were adequate, but increasing in availability. In the parts structure, trading was light to moderate. Breast items were mostly sufficient, although boneless skinless breast were slow to move. Wings were mixed, but available, and dark meat was at least sufficient. In production areas, live supplies were moderate. Weights were mostly desirable.

**PRELIMINARY REPORT** Prices negotiated for trucklot sales of ready-to-cook broiler/fryers fob and delivered to first receivers at major market areas week of 10-SEP-2007 (cents per lb)

US Grade A

(Including branded product)

Areas	Majority	Range	Wtd Avg	Loads
Delivered to First Receivers				
Chicago	74.00-77.00	63.00-84.75	76.08	30
New York	75.00-78.00			
Los Angeles	89.00			
<b>Southeast Area FOB Dock Equivalent</b>				
Mississippi	79.00-83.00	76.00-89.00	82.26	89

**GEORGIA FOB DOCK PRICES** The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 81.75 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

### **PRELIMINARY FOB DOCK OR EQUIVALENT**

LOADS	RANGE	WTD AVG
938	77.00 – 83.00	81.19
GA f.o.b. dock confirmed PRELIMINARY WTD AVG price on ice-packed parts:		
ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000) POUNDS
LINE RUN TENDERS	198.50	1,044
BREASTS - B/S	186.00	4,572
BREASTS - WHOLE	109.00	1,047
THIGH MEAT - B/S	112.00	958
LEG QUARTERS	49.50	5,764
WINGS	128.00	2,080

This information is supplied by the GA Dept of Agriculture's Poultry Market News Service.

**MIDWEST REGION** The Chicago market area preliminary majority price was unchanged. Whole broiler/fryer market tone was barely steady to weak. Offerings were fully sufficient for trade needs. Movement into all channels varied, but moderate for the most part and noted as improved going into the weekend. Fast food and catering provided best call. Floor stocks were balanced; weights desirable. Supplies of parts were available, and ample in the case of boneless/skinless breast. The trade sentiment was barely steady to weak on breast cuts, steady on wings and steady to about steady on leg items.

**WESTERN REGION** Final majority prices were once again unchanged throughout the region. Early trading reported for next week's deliveries at unchanged to lower prices. Offerings were adequate to instances ample. Buyer's interest was only fair. Retailer demand was fair to fairly good, best for specials and parts. Dealers anticipated moderate weekend carryovers. Trade sentiments were generally steady on parts, with breasts in the weakest position.

**SOUTHERN REGION** Trade sentiment was steady, but cautious. Retail and distributive demand was slow to moderate with traders still assessing market conditions. Supplies were adequate to fully adequate. In the parts structure, demand was light in late week trading. B/S breast were available and difficult to clear, dark meat was adequate to fully adequate, and wings were clearing, but at least sufficient for trade needs. In production areas, live supplies were moderate at mostly desirable weights.

**NORTHEAST REGION** Trucklot buying activity on ready-to-cook whole broiler/fryers was light to moderate at best entering the weekend. Offerings of all sizes were more than sufficient for current needs. Retail and distributive movement was light to fair. Fast food interest was fair to moderate. The market tone was steady to about steady. In the parts complex, boneless skinless breast were readily available and competitively priced; bone-in breasts and wings were at least sufficient. Dark meat cuts ranged adequate to available with leg quarters noted as slow to clear.

**DELMARVA** Movement of ready-to-cook whole birds ranged light to moderate entering the weekend. Offerings were generally adequate for trade needs. Live supplies were moderate; weights were mostly desirable. Processor schedules were heavy when combined with operations set for Saturday. Less than trucklot asking prices were unchanged at 77 to 91 cents. Trade sentiment was steady with some caution noted. In the parts complex, b/s breasts were available and slow to clear. Balance of parts were adequate to at least adequate.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FORM DELMARVA

### **BRANDED U.S. GRADE A**

RANGE	75-92
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)
CUMULATIVE	09/03/07-09/07/07 (A)
	09/04/06-09/08/06 (A)
NO. OF BOXES	09/03/07-09/07/07 (A)
	09/04/06-09/08/06 (A)

(A) Not reported to avoid disclosing individual operations.

**SOUTHERN STATES BROILER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS). TRUCKLOT AND LESS THAN TRUCKLOT VOLUME. CENTS PER POUND.

Sep 06, 2007

ITEM	LBS (000)	RANGE	MAJ	WTD AVG
BREAST - B/S	681	159.00-217.00	-	171.87
TENDERLOINS	183	149.00-207.00	-	154.76
BREAST - LINE RUN	90	92.00-115.00	-	98.17
FRONT HALVES	TOO FEW TO REPORT			
LEGS	147	52.00-75.00	54-56	54.84
LEG QUARTERS (BULK)	505	40.00-49.00	43	43.28
LEG QUARTERS (4/10)	830	42.00-52.00	45-46	45.52
WINGS (WHOLE)	280	115.00-130.00	120-124	123.14
WINGS (CUT)	135	134.00-141.00	135-139	138.59
DRUMSTICKS	TOO FEW TO REPORT			
THIGHS	TOO FEW TO REPORT			
B/S THIGHS	TOO FEW TO REPORT			

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS  
TRADING FOR Sep 06, 2007 -- F.O.B. DOCK.

RANGE	TODAY'S AVERAGE
61.00 - 68.00	63.89

Sep 07, 2007

ITEM	LBS (000)	RANGE	MAJ	WTD AVG	WEEKLY (000)	WTD AVG
BREAST - B/S	641	147.00-205.00	-	167.13	2,644	171.11
TENDERLOINS	183	149.00-209.00	-	154.96	741	155.88
BREAST - LINE RUN	118	90.00-115.00	-	93.54	382	95.33
FRONT HALVES	TOO FEW TO REPORT				215	85.33
LEGS	145	50.00-75.00	54-55	53.86	555	54.60
LEG QUARTERS (BULK)	510	40.00-49.00	42-43	42.65	2,075	43.11
LEG QUARTERS (4/10)	1,111	41.00-52.00	44-46	45.30	3,768	45.63
WINGS (WHOLE)	280	115.00-130.00	119-122	121.34	1,140	123.36
WINGS (CUT)	150	129.00-141.00	130-135	136.83	550	138.49
DRUMSTICKS	TOO FEW TO REPORT				247	61.61
THIGHS	TOO FEW TO REPORT				120	57.07
B/S THIGHS	TOO FEW TO REPORT				281	107.78

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS  
TRADING FOR Sep 07, 2007 -- F.O.B. DOCK.

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
60.00 - 70.00	64.08	64.20

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying interest was generally fair entering the weekend. Supplies of boneless skinless breasts were available and competitively priced in most instances; bone-in breasts, wings and most dark meat cuts were adequate to at least adequate for current needs. Movement through retail and distributive channels was fair. The market tone was barely steady to weak for boneless skinless breasts; about steady to steady for the balance of items.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND.

Sep 06, 2007

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS
BREAST - B/S	180-185	174.09	547,280
TENDERLOINS	155-160	156.65	96,920
BREAST - WITH RIBS	99-100	102.32	108,040
BREAST - LINE RUN	99	101.00	99,000
LEGS	61-62	65.53	98,840
LEG QUARTERS (BULK)	48-49	48.60	294,760
DRUMSTICKS	65-66	61.86	64,204
THIGHS	53-54	62.35	76,400
B/S THIGHS	110-111	113.06	70,220
WINGS (WHOLE)	128-129	133.56	160,120
BACKS AND NECKS (STRIPPED)	10-12	10.82	15,720
LIVERS (5 POUND TUBS)	35-40	38.18	7,160
GIZZARDS (HEARTS)	55-60	59.47	26,880

Sep 07, 2007

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL/LBS	WEEKLY WTD AVG	WEEKLY VOL/LBS
BREAST - B/S	180	174.54	714,763	174.70	2,257,384
TENDERLOINS	155-160	157.76	146,480	156.36	596,190
BREAST - WITH RIBS	99-100	103.95	67,040	104.26	405,000
BREAST - LINE RUN	99	100.90	90,000	100.51	381,600
LEGS	61-62	65.34	96,400	64.83	445,040
LEG QUARTERS (BULK)	46-47	49.69	208,360	48.80	1,162,880
DRUMSTICKS	65-66	62.02	104,728	64.26	420,554
THIGHS	53-54	63.22	59,400	62.95	286,840
B/S THIGHS	110-111	117.07	86,880	113.93	315,740
WINGS (WHOLE)	128-129	131.06	132,440	131.30	649,800
BACKS AND NECKS (STRIPPED)	10-12	10.60	26,200	10.84	67,360
LIVERS (5 POUND TUBS)	35-40	37.47	11,320	36.88	37,200
GIZZARDS (HEARTS)	55-60	60.41	13,800	59.91	89,000

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NJ, MA, CT, RI, AND PA (NORTHEAST OF HARRISBURG).

TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

### ESTIMATED SLAUGHTER OF BROILER-FRYERS

	ESTIMATED (1,000)		ACTUAL (1,000)		AVG WTS		ACTUAL (1,000)		AVG WTS
	09/07	09/06	09/05	09/04	09/05	09/04	08/31	08/29	
Alabama	3,965	4,055	4,037	3,944	5.51	5.59	4,424	5.39	
Arkansas	5,747	5,438	5,243	5,338	5.44	5.43	5,296	5.26	
Delmarva	2,759	2,319	2,319	2,376	5.82	5.88	2,905	5.80	
KY-LA-TN	2,752	2,446	2,412	2,416	5.02	5.01	3,317	4.99	
Mississippi	3,892	3,200	3,132	2,999	5.59	5.61	4,241	5.52	
North Carolina	3,006	2,822	2,716	2,684	6.71	6.88	3,041	6.68	
Texas	2,516	2,511	2,339	2,487	5.31	5.41	2,481	5.24	
Total	24,637	22,791	22,198	22,244	5.61	5.67	25,705	5.52	
Mon-Fri	98,387	(A)					113,798	(A)	
Saturday	2,607	(included in total for date shown)					4,462		

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 07-Sep-07 and 08-Sep-07 is estimated to be 36,860,000 head down 4.44 percent from a week ago and down 5.79 percent from a year ago. (Last week 38,573,000, last year 39,124,000)

Weekly broiler-fryer slaughter under federal inspection for the weekending 08-Sep-07 is estimated to be 148,531,000 head down 13.41 percent from a week ago, and down 3.93 percent from a year ago. (Last week 171,530,000, last year 154,603,000) Actual data incorporated when available.

### SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RETAILERS

	RANGE
FRESH FRYERS	92-102
ROASTERS 4# & UP	109-118
HENS UNDER 5#	
HENS OVER 5#	70-79
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

### SAN FRANCISCO PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

BROILER/FRYER 2# & OVER	ICE PACK	126
	DRY PACK	130
ROASTERS 4# & UP	ICE PACK	135
	DRY PACK	111
HENS OVER 5#	ICE PACK	95
	DRY PACK	109
DUCKS		185-204

**YOUNG CHICKENS SLAUGHTERED**

W/E 01-Sep-07 Under Federal Inspection (Preliminary)

	-----Thousands-----				
	A	B	C	D	Total
	4.25 lbs & down	4.26 - 6.25 lbs	6.26 - 7.75 lbs	7.76 lbs & up	
Head	48,657	88,053	26,309	8,511	171,530
Avg Live Wgt	3.84	5.39	7.02	8.79	5.37
% of total /1	28%	51%	16%	5%	100%

**Comparisons**

Last week	51,355	78,502	32,450	4,489	166,796
Avg Live Wgt	3.86	5.38	6.99	8.21	5.40
% of total /1	31%	47%	19%	3%	100%

Year Ago 2/	53,700	84,183	24,329	6,083	168,295
Avg Live Wgt	3.67	5.42	6.96	8.08	5.18
% of total /1	32%	50%	14%	4%	100%

To date/2007	1,520,863	2,824,077	897,973	381,676	5,624,589
To date/2006	1,640,451	2,769,709	798,345	437,103	5,645,608

/1 May not total to 100% due to rounding.

/2 Comparable week.

Weight Class Description:

(A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens.

(B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms.

(C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors.

(D) This size product is normally marketed deboned or as roasters or roasting chicken.

**LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION**

(PRELIMINARY)	YOUNG	LIGHT	HEAVY	TOTAL	
W/E 01-SEP-2007	CHICKENS	HENS	HENS	HENS	DUCKS
	-----THOUSANDS-----				

Head	171,530	1,034	1,563	2,597	456
Avg Wt	5.37	3.30	8.12	6.20	6.59
Last week	166,796	1,155	1,622	2,777	498
Same wk yr ago	168,295	931	1,557	2,488	428
Avg Wt	5.18	3.08	8.26	6.32	6.18
To-date/2007	5,624,589	39,056	50,877	89,933	17,624
To-date/2006	5,645,608	38,718	52,005	90,723	17,544

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 165.9 million head. Estimated U.S. slaughter for this period was 173.6 million head, or 7.7 million more than estimated available.

**ESTIMATED U.S. FRYER SLAUGHTER/  
FRYER AVAILABILITY COMPARISON**

MILLION HEAD					
WEEK ENDING	SLTRD	AVAIL	PCT	AVG WT	
July 28	166.4	170.3	98%	5.48	
Aug 4	165.7	170.2	97%	5.31	
11	167.4	170.5	98%	5.31	
18	167.7	169.5	99%	5.40	
25	168.8	168.9	100%	5.30	
Sept 1	173.6	165.9	105%	5.37	
Year to date	5692.7	5767.8	99%		
Sept 8		164.8			
15		168.4			

**BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER**

Under Federal inspection

	-----Thousands-----				
W/E	09/08/07	09/01/07	%CHG	09/09/06	%CHG
Broilers	148,531	171,530 *	-13.41	154,603 *	-3.93
Cattle	598	698	-14	591*	+01
Hogs	1,939	2,088	-07	1,893 *	+02

\*Actual

**EASTERN REGION MISCELLANEOUS POULTRY**

For delivery the week of SEP 03, 2007

**DUCKLINGS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, CENTS PER POUND

ORIGIN	FROZEN	FRESH
LONG ISLAND MOSTLY	159-163	163-167

MIDWEST MOSTLY	136-146	138-148
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**ROASTERS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED, CENTS PER POUND

	RANGE	MOSTLY
ICE PACKED (12 PER BOX)	71.00-82.25	75.00-81.00
VACUUM PACKED (6-9 PER BOX)	71.00-88.00	78.00-86.00

**SQUABS:**

NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

12 OZ.	62.64-85.05
14 OZ.	69.12-96.39
16 OZ.	74.88-106.73

THE EASTERN REGION INCLUDES:

CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, RI, SC, VA, VT, WV

**CENTRAL REGION DUCKLINGS** Prices unchanged. Trade sentiment steady. Demand was moderate to instances fairly good. Supplies were adequate for current needs. Schedules full-time. Prices paid to first receivers for 10-18oz boneless breast at \$4.50-5.25, bone in legs at \$1.45-2.40, gizzards at \$1.20-1.40, wings at \$.60-.70, livers at \$.95-1.70, and feet at \$.55-.90.

PRICES NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, CENTS PER POUND, WEEK OF 03-SEP-2007

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS	122-146	130-148

**GRAYSTONE SMALL ANIMAL AUCTION -**

DATE OF AUCTION: SEP 04, 2007

PRICES PAID PER POUND, EXCEPT AS NOTED

\*\*AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY\*\*

	RANGE
Muscovy Ducks - Drakes	1.15 - 1.20
Pullets 4-6 LBS	1.40 - 1.50
Pekin Ducks	.75 - 1.50 ea.
Red Fowl 4-5 LBS	.35 - .60
Crossbred Fowl 5-9 LBS	.40 - .50
Crossbred Roosters 4-6 LBS	.60 - .90
Crossbred Roosters 7-11 LBS	.50 - .70
Guinea Fowl	7.50 - 9.00 ea.
Banty Roosters	2.00 - 2.50 ea.
Banty Hens	1.00 - 1.50 ea.
Silgies	1.00 - 2.00 ea.
Geese 9-14 LBS	.20 - .30
Pigeons	2.85 - 3.00 ea.
White Pigeons	2.85 - 3.50 ea.
Rabbits 4-6 LBS	1.20 - 1.40
Rabbits 6-9 LBS	1.10 - 1.30
Bunnies	1.00 - 4.00 ea.
Guinea Pigs	.50 - 5.50 ea.
Goats	20.00 - 35.00 ea.
Doves	3.00 - 3.35 ea.
Chukars	2.50 - 3.00 ea.
Muscovy Ducks - Hens	1.15 - 1.20

**Total Coops Sold 416**

**NATIONAL CANNER FOWL MARKET** Trading for heavy cannors were too few to report; generally unchanged on lights when compared to a week earlier. Supplies of both light and heavy cannors were generally sufficient for current needs with most available supplies of heavy cannors being used internally. Demand was mostly fair to moderate. Processing schedules were reduced due to the Labor Day holiday. The undertone was generally steady.

Cents per pound, current negotiations, without freight cost

**LIGHT CANNER HENS  
(LINE RUN WITHOUT NECKS)**  
23-30 MAJORITY 26-27

**HEAVY CANNER HENS  
(WITHOUT NECKS)**  
TOO FEW TO REPORT

Cents per pound, current negotiation, freight cost included

**LIGHT CANNER HENS  
(LINE RUN WITHOUT NECKS)**  
24-32 MAJORITY 29-30

**HEAVY CANNER HENS  
(WITHOUT NECKS)**  
TOO FEW TO REPORT

#### **LIGHT TYPE HENS**

CENTS PER HEAD, GENERALLY FOR REMOVAL WITHIN THE NEXT 10 DAYS(INCLUDES HANDLING,FREIGHT AND ANY OTHER CHARGES, WEIGHTS AVERAGE ABOUT 3.50 (POUNDS)

**EASTERN REGION** Prices were generally unchanged when compared to the previous week. Demand as light to fair for the adequate to at least adequate offerings of light type hens. Processing schedules were reduced due to the Labor Day holiday. Trade sentiment was steady.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	3-12	6-8

**SOUTH CENTRAL** Salvage values were too few to report. Demand was limited for fully adequate offerings of spent hens. Schedules were reduced. Finished sales were moderate. Trade sentiment was about steady.

<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	TOO FEW TO REPORT

**NORTH CENTRAL** Prices unchanged. Offerings were adequate with demand moderate to fairly good. Trade sentiment steady.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	0-9	4-6

#### **HEAVY TYPE HENS (7 POUNDS AND UP)\***

PRELIMINARY PRICE,CENTS PER LB. GENERALLY FOR SLAUGHTER THE WEEK OF 10-SEP-07

**SOUTH CENTRAL** Trading levels were TFEWR. Demand was moderate for fully adequate offerings of spent heavy hens. Schedules were sufficient for a fair call for finished product. Trade sentiment was about steady.

	<b>RANGE</b>	<b>MAJORITY</b>
AT FARM BUYER LOADING		TOO FEW TO REPORT

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**SOUTHEAST HEAVY** Sales were too few to report prices. Demand was fair to moderate for the generally adequate to at least adequate offerings of spent hens. Processing schedules for next week were noted as normal. Sales of finished product was fair to moderate. The undertone was steady.

	<b>RANGE</b>	<b>MAJORITY</b>
AT FARM BUYER LOADING		TOO FEW TO REPORT
AT FARM PRODUCES LOADING		TOO FEW TO REPORT
FOB PLANT		TOO FEW TO REPORT

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT

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